# **BUSINESS ADMINISTRATION** (BA)

NOTE: BA courses offered through the Online MBA program may include higher course fees.

# BA 500 Management Dynamics 3 Hours

Recent Term(s) Offered: None

An introduction to organizational analysis and to the understanding and management of behavior in organizations. **Prerequisite(s):** COBA Course Eligibility with a score of 5

# BA 501 Survey of Economic Theory 3 Hours

An overview of basic concepts in micro and macroeconomics. Topics include price and output decisions, cost concepts, aggregate income, the price level, and related areas.

Prerequisite(s): COBA Course Eligibility with a score of 5 Equivalent(s): ECON 501 Recent Term(s) Offered: None

# BA 502 MBA Foundation Modules 4.5 Hours

Preparatory course covering the eight foundational areas required to take courses in the MBA program. Course is offered in a self-paced, online independent learning format. Note: Approval through MBA office required. *Recent Term*(s) *Offered: None* 

# BA 503 Information Systems and Decision Science 3 Hours

A survey of management information systems concepts and decision science theory. Emphasis on using information systems and decision support models to enhance managerial decision making. **Prerequisite(s):** COBA Course Eligibility with a score of 5 *Recent Term(s) Offered: None* 

# BA 504 MBA Foundation Modules Pt 1 1.5 Hour

Preparatory course (first of a three part series) of the foundational areas in the MBA program. Course is offered in a self-paced, online independent learning format.

Recent Term(s) Offered: None

# BA 505 Survey of Accounting Principles 3 Hours

Concepts and principles governing financial and managerial accounting. Emphasis on issues associated with the preparation and interpretation of information presented in external financial statements. Includes an introduction to management's use of internally generated accounting information.

**Prerequisite(s):** COBA Course Eligibility with a score of 5 *Recent Term(s) Offered: None* 

# BA 506 MBA Foundation Modules Pt 2 1.5 Hour

Preparatory course (second of a three part series) of the foundational areas in the MBA program. Course is offered in a self-paced, online independent learning format. Recent Term(s) Offered: None

#### BA 508 MBA Foundation Modules Pt 3 1.5 Hour

Preparatory course (third of a three part series) of the foundational areas in the MBA program. Course is offered in a self-paced, online independent learning format.

Recent Term(s) Offered: None

# BA 512 Business Analysis and Research Methods 3 Hours

An applications-oriented course designed to help students envision, design, conduct, interpret, and report statistically oriented analyses applicable to managerial decision making. Topics such as the design of data generation, modeling, regression, process control and evaluation, and survey errors will be covered.

**Prerequisite(s):** COBA Course Eligibility with a score of 6 *Recent Term*(s) *Offered: None* 

# BA 513 Contemporary Business Analytics 3 Hours

This course examines contemporary concepts and methods used to analyze business problems and scenarios. Course topics will include the administration of data analytics, and will utilize a variety of analytic techniques and visualization tools to improve the decision process and enhance business value.

#### Equivalent(s): BDAN 513

Recent Term(s) Offered: winter 2022; spring 2022; summer 2022; fall 2022; winter 2023; spring 2023; summer 2023; fall 2023; winter 2024; spring 2024; summer 2024; fall 2024

#### BA 540 Applied Statistical Methods 3 Hours

Introduction to applied statistics for decision making and research including analysis of variance, process control, experimental design, regression, and forecasting, as well as useful software and data sources. **Prerequisite(s):** COBA Course Eligibility with a score of 5 **Equivalent(s):** ECON 506 *Recent Term(s) Offered: None* 

# BA 542 International Economics 3 Hours

Survey of trade theory and evidence, status and effects of tariffs and other trade restrictions, and balance of payment issues. **Prerequisite(s):** COBA Course Eligibility with a score of 6 *Recent Term(s) Offered: None* 

# BA 543 Forecasting 3 Hours

Methods of forecasting changes in the U.S. economy and other economic units. Emphasis on application and evaluation of different techniques. **Prerequisite(s):** COBA Course Eligibility with a score of 6 and (BA 540 or ECON 506)

Equivalent(s): ECON 594 Recent Term(s) Offered: None

# BA 544 Labor and Human Resources Economics 3 Hours

Study of static and dynamic models of labor demand, supply, and human capital investment.

Prerequisite(s): COBA Course Eligibility with a score of 6 Equivalent(s): ECON 595

Recent Term(s) Offered: None

#### BA 545 Survey of Business Sustainability Issues 3 Hours

Survey course exploring the definition of and key issues concerning business sustainability. Provides overview of regulations regarding issues of sustainability as applied to business organizations. Introduces international standards and other global issues of sustainability which affect businesses. Explores compliance approaches, important metrics and best practices businesses use in addressing sustainability issues. Discussion of political, environmental, other pressures surrounding these issues especially as related to current and future standards, regulations, and best business practices. Corporate social responsibility. *Recent Term(s) Offered: spring 2022* 

# BA 547 Sustainability, Innovation, and Entrepreneurship 3 Hours

An examination of the impact of sustainability on global forces that are restructuring the world economy and driving opportunities for related new entrepreneurial ventures in that context. Recent Term(s) Offered: spring 2022

# BA 548 Sustainability Marketing 3 Hours

This course integrates marketing fundamentals with the environmental, social, and economic principles of sustainability. In this course, students analyze current sustainability trends that influence marketing applications and the influences of marketing on sustainability trends. *Recent Term(s) Offered: spring 2022; fall 2022* 

# BA 551 Investments and Portfolio Management 3 Hours

A comprehensive examination of investment opportunities with emphasis on the risk-return relationships, economic and market forces affecting financial markets, security valuation and analysis, and portfolio formation and management.

**Prerequisite(s):** COBA Course Eligibility with a score of 6 **Restriction(s):** Enrollment is limited to students in Business Administration (057) *Recent Term(s) Offered: None* 

# BA 552 International Financial Management 3 Hours

The focus of the course is on financial decision making in the international context. Topics covered include environment of international financial management, foreign exchange risk management, foreign investment analysis, financing foreign operations, and international tax management. *Recent Term(s) Offered: None* 

# BA 571 Services Marketing 3 Hours

Focuses on the marketing of intangible products by discussing strategic implications for marketing mixes (product, price, place, and promotion) and consumer perceptions and expectations.

**Prerequisite(s):** COBA Course Eligibility with a score of 6 *Recent Term(s) Offered: None* 

# BA 573 International Business 3 Hours

Institutions, organizations, and procedures of international business. Emphasizes problems and decision-making techniques. *Recent Term(s) Offered: None* 

**BA 580** Contemporary Issues in Business 1-3 Hours (repeatable max of 6 hrs)

Emphasizes issues pertinent to an understanding of today's business environment. Topics embrace the cross-functional, global, and technical aspects of business.

Recent Term(s) Offered: spring 2023

**BA 592** Special Topics in Business 3 Hours (repeatable max of 9 hrs) Emphasizes special topics in business. **Prerequisite(s):** COBA Course Eligibility with a score of 6 *Recent Term(s) Offered: None* 

**BA 595** Internship for MBA 1-3 Hours (repeatable max of 3 hrs) Supervised work situation with cooperating business, industry, social or governmental agency, emphasizing the application of advanced knowledge, research, and skills in a specific field of business. Note: Requires the approval of the MBA Advisor *Recent Term(s) Offered: spring 2023* 

# BA 596A GFCB Graduate Certificate Assessment - Supply Chain Management 0 Hours

This course tracks the student skills attainment summary and artifacts for Gordon Ford College of Business graduate certificate programs. *Recent Term*(s) *Offered: fall 2024* 

# BA 596B GFCB Graduate Certificate Assessment - Contemporary Business Leadership 0 Hours

This course tracks the student skills attainment summary and artifacts for Gordon Ford College of Business graduate certificate programs. *Recent Term*(s) *Offered: fall 2024* 

# BA 596C GFCB Graduate Certificate Assessment - Advanced Business Fundamentals 0 Hours

This course tracks the student skills attainment summary and artifacts for Gordon Ford College of Business graduate certificate programs. *Recent Term*(s) *Offered: fall 2024* 

#### BA 597 MBA Portfolio 0 Hours

This course tracks the student skills attainment summary and artifacts for Gordon Ford College of Business graduate certificate programs. *Recent Term(s) Offered: fall 2023; spring 2024; summer 2024; fall 2024* 

# BA 753 Current Topics in Organizational Behavior 3 Hours

This seminar course extends the material introduced in Leadership 710. Students will examine the many principles of human behavior that effective leaders use when leading individuals and groups in organizations. Current research relating to individual differences in abilities and attitudes, attribution, motivation, group dynamics, power and politics, conflict resolution, organizational culture, and organizational structure and design will be examined.

Restriction(s): Enrollment is limited to students in Educational Leadership (0010)

Recent Term(s) Offered: None

# BA 754 Budgeting and Financial Decision Making 3 Hours

This course is designed to improve understanding of strategic planning, implementation, and performance measurements in public and nonprofit organizations. Although they have been adopted from a business sector model, strategic planning and management have become the standard practice of public and nonprofit organizations as a critical tool to reinvent, restructure, and transform the traditional ways of doing business. Students will explore the benefits and limitations of strategic planning and management in the context of public and nonprofit organizations, the role of organizational leaders as a key player in strategic management, managing stakeholders, assessing the organizational capacities as well as the external environments, and identifying the adopting strategies. **Restriction(s):** Enrollment is limited to students in Educational Leadership (0010)

Recent Term(s) Offered: None